

## ABOUT CHRISTIAN DIOR COUTURE

House of Dreams, House of Talents

"Whatever you do — for work or pleasure — do it with passion! Live with passion!" \*Christian Dior

Christian Dior was the designer of dreams. In founding his House in 1947, marked by the revolution of the New Look, he metamorphosed his reveries into wonderful creations. His visionary spirit never ceased to make women all over the world feel more beautiful, an inspiration for his successors to this day. "Fabric is the sole vehicle of our dreams (...). Fashion, in short, comes from a dream and the dream is an escape from reality," he wrote in his book *Je suis couturier*\*\*. Over the course of his collections, Monsieur Dior became the master of his muses' happiness.

Rich in exceptional heritage, with a community of more than 7 000 talents, our House embodies Christian Dior's "House of Talents" today more than ever. With a presence in more than 40 countries, we transmit our savoir-faire, audacity and excellence through the passion and creativity of our people. Our Maison is a sustainable destination to Grow, Dare & Succeed. Join us and shape your future in a Joyful, Sincere & Generous environment where we blossom & deliver Excellence with determination, courage & Optimism.

*\*The Little Dictionary of Fashion*

*\*\* Published in English as *Talking About Fashion**

## PURPOSE OF THE JOB

We are looking for a **Sales Assistant Internship** to join our amazing team at Christian Dior Couture in **Barcelona**. As a member of our team, you will learn and acquire the right abilities to be responsible for excellent customer care and service quality according to our current standards. You are the Ambassador of the Maison Christian Dior and you can make every customer feel welcomed and cherished on an exclusive level.

## YOUR IMPACT

Growing your career as an Intern Sales Assistant is a fantastic opportunity to develop critical skills. You can support the Store Manager and the boutique team in the following activities:

- Achieve and exceed individual Sales Goals and Key Performance Indicators (KPI)
- Ensure a welcoming client focused environment, which includes offering best in class service, in person, over the phone and through e-communication
- Assist in developing local and international Client Book with the ability to recruit and develop top clients
- Learn stories of our product and engage clients through product knowledge and details
- Problem-solving in partnership with the team to ensure that each client issue is properly resolved to the benefit of the business and the client
- Participation in the maintenance of the boutique order through the cleaning and reorganizing of the Boutique and the fitting rooms and the control of the product exposition.
- Back-office activity with preparation of a delivery and of the essential elements for the products packaging and wrapping.

## WHAT YOU CAN BRING

### Requirements:

- Interest and preferably experience in the retail and/or service field.
- University education or a Fashion school degree.
- English (C1-C2) + other languages are a plus.
- Office 360 and other basic knowledge of digital software.

### Soft & Interpersonal skills:

- A desire to develop a career in luxury retail
- Positive and kind attitude
- Strong interpersonal and communication skills
- Team-working attitude
- Gentle communication and behavior with the colleagues

- Committed, flexible and willing to learn